

Pre-Solicitation Conference

Regional Husbanding Support Items & Services

**Naval Supply Systems Command (NAVSUP) Fleet
Logistics Center Norfolk (FLCN)**

Wednesday, 04 March 2015



- **ALL Conference Attendees must sign in**
- **Rest Rooms on third floor - around corner to the right**
- **Please silence cell phones**
- **All information presented will be posted on NECO and FBO under RFI / Sources Sought Notice N0018915R0022**
- **No plans for One-on-One Discussions post conference**

- **The remarks today from Government officials should not be considered a guarantee of the Government's course of action for obtaining Regional Husbanding Support Items & Services**
- **The information provided today reflects current Government intentions of how these acquisitions should be carried out, and is subject to change based on a variety of circumstances, including input from Industry**
- **The final solicitation is the only document that is relied upon in determining the Government's requirements**

Agenda

TIME	TOPIC	PRESENTER
0930-1000	Sign-In	N/A
1000-1100	Presentation -Welcome -Introductions -Requirement(s) -DRAFT PWS Q&A -Acquisition Planning -Way Forward	Kate Petti Contract Specialist
1100-1115	Break/Attendees Networking	N/A
1115-1300	Question & Answer (Q&A) Panel	ALL

- **Purpose of Pre-Solicitation Conference:**
 - **Market research tool**
 - **Improve the understanding of Government requirements and industry capabilities, thereby allowing potential offerors to judge whether or how they can satisfy the Government's requirements.**
 - **Identify and resolve any concerns regarding the acquisition strategy , contract type, acquisition planning schedules, PWS, and other concerns or questions.**

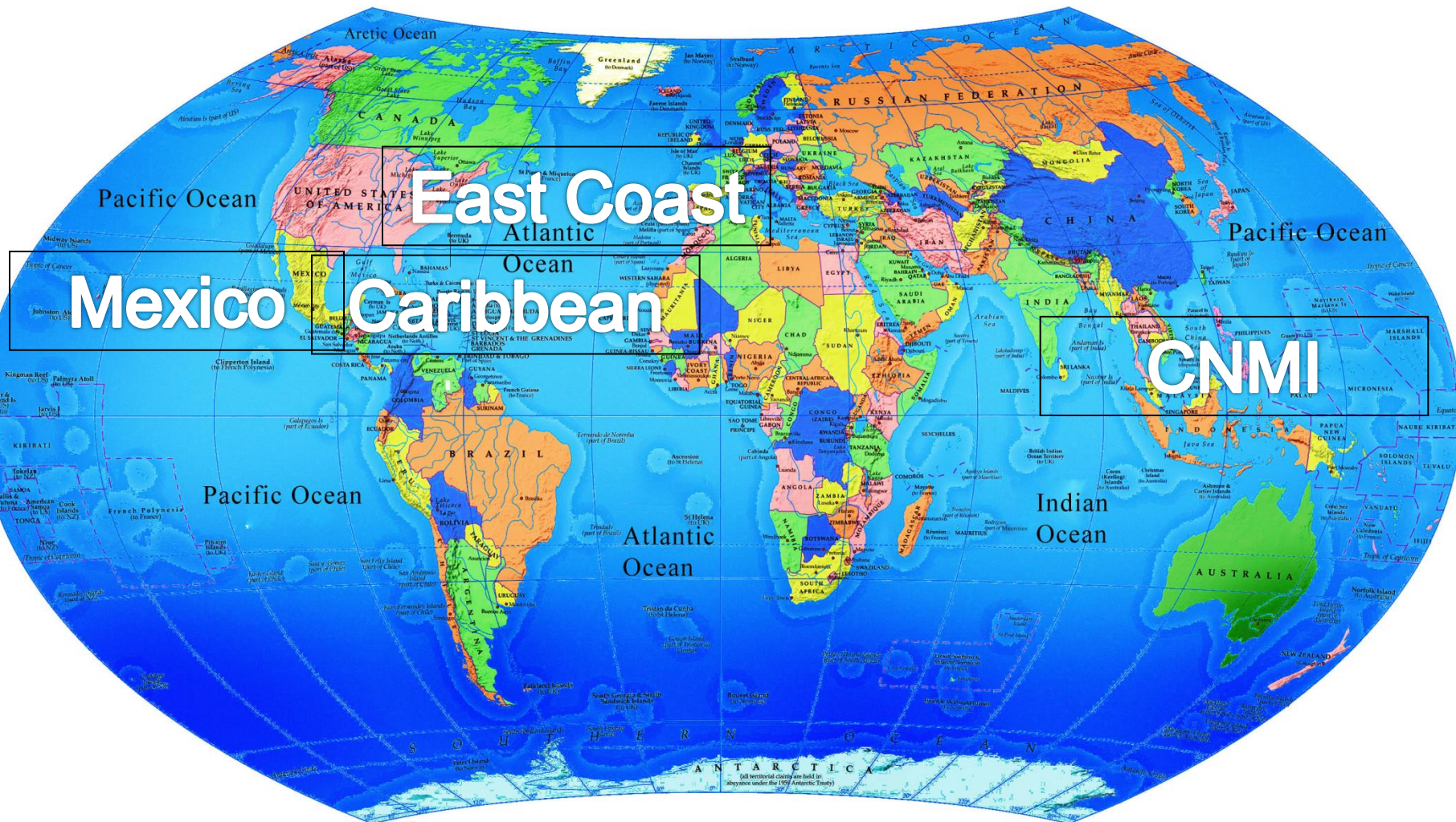
Federal Acquisition Regulation (FAR) 15.201—Exchanges with Industry Before Receipt of Proposals

- **Agency Representatives:**
 - **Kate Petti, Contract Specialist**
 - **Greg Finke, Procuring Contracting Officer (PCO)**
 - **Tyler Bryan, Management & Program Analyst**

- ***What are we planning to acquire?***
 - **Husbanding Support Items & Services**
 - **Husbanding Service Provider (HSP) to organize a U.S. Government vessel's visit from the pre-arrival arrangements to the vessel's departure and after the vessel's departure.**
 - **HSP would be responsible for communicating and coordinating the delivery of all services required by a vessel, to include those provided by the sub-contractors.**
 - **U.S. Government vessels and associated units visiting ports include:**
 - **U.S. Navy Vessels (USS)**
 - **Military Sealift Command Vessels (USNS)**
 - **U.S. Coast Guard Vessels (USCGC)**

Requirement(s), cont.

➤ Where?



Requirement(s), cont.

- **Husbanding support items and services for the four (4) geographic regions will be treated as four (4) separate requirements.**
- **Husbanding service requirements will include, but are not limited to, providing the following services:**
 - **Pier Space, Tugs, Pilots**
 - **Line-handlers**
 - **Trash Removal**
 - **Potable Water**
 - **Bus Services**
 - **Ferry Services (Water Taxis)**
 - **Gangways**
 - **Cranes, Forklifts**
 - **Waste Oil Removal, Sewage (CHT) Removal**
 - **Shore Power**
 - **Rental Cars**
 - **Fenders**
 - **Brows**

Requirement(s), cont.

- **Husbanding services are required to ensure operating forces have the required services and supplies to carry out maritime missions in and/or around ports throughout the area of responsibility.**
- **Mission support must be of a *high quality* and be *delivered in a timely manner*.**

- **DRAFT Performance Work Statement (PWS) specifically outlining required husbanding support items & services provided in Sources Sought Notice**
- **FINAL PWS would be provided in a Request for Proposal (RFP)**
- **Questions/Concerns regarding DRAFT PWS**
 - ***FIRST DAY/SUBSEQUENT DAY HUSBANDING SERVICES***
 - ***TRASH REMOVAL***
 - ***FLEET LANDING***
 - ***BROW SERVICES***
 - ***SHIP MOVEMENT SERVICES***
 - ***WATER FERRY/TAXI SERVICES***

- **GENERAL CHARTER & HIRE ITEMS**
- **COLLECTION, HOLDING, AND TRANSFER (CHT)**
- **FRESH POTABLE WATER**
- **SHIP'S UTILITY SERVICE**
- **LAND TRANSPORTATION (PERSONNEL) SERVICES (BUS SERVICE AND VEHICLE RENTAL SERVICE)**
- **TELEPHONE SERVICES AND COMMUNICATIONS EQUIPMENT**
- **FORCE PROTECTION BARRIERS, PERSONNEL, AND SUPPLIES**
- **PORT HANDLING COSTS**
- **OTHER PORT SERVICES (CANCELLATION FEES)**
- **FORCE PROTECTION**

- Sources Sought Notice
- Pre-Solicitation Conference
- Request for Proposal
- Receipt of Proposals
- Evaluation
- Award



- **Period of Performance (PoP):**
 - anticipated PoP for each requirement is a base period of one year with four (4) one-year option periods
 - five (5) year ordering period if all options exercised
 - 01 September 2015 – 31 August 2020
- **North American Industry Classification System (NAICS):**
 - 488310 – Port and Harbor Operations and the applicable size standard is \$38.5 million.

➤ Multiple Award Indefinite Delivery Indefinite Quantity (IDIQ) Contracts

RFP would include Specific PROCEDURES FOR PLACING ORDERS UNDER MULTIPLE AWARD CONTRACTS

- Anticipated that orders will be prepared and delivered via DD Form 1155 (*Vessel*)
- Possibility that orders will be prepared and delivered via task order - Standard Form 1449 (*NAVSUP FLC Contracting Department*)

➤ Request for Proposal

- Anticipated date of release

➤ Contact Information

- Kate Petti, Contract Specialist
- Kate.petti@navy.mil



Questions?